

**SWANN'S**  
*Weekly*

**5¢**

# STAMP NEWS

Vol. XII, No. 22

COLUMBUS, OHIO, MARCH 30, 1940

Whole No. 596

SPECIAL OFFERS CONTINUED FROM LAST WEEK

## FOREIGN STAMPS

THESE ARE NOT PACKETS BUT SELECTED HIGH GRADE STAMPS OF WHICH WE HAPPEN TO HAVE A SURPLUS.

All are issues of the early 20's and no cheap recent numbers are included. Each group contains exceptional value. If the contents were offered individually prices would be substantially higher.

### ARMENIA

28 var. Pictorials	.....\$ .50
9 var. Gold currency surcharges, imperf.	..... 6.00
5 var. Gold currency surcharges, perf.	..... 12.00

### AUSTRIA

5 var. 1922 Air Post	..... .38
Same in blocks of four	..... 1.50
33 var. Military & Dues	..... .40

### AZERBAIJAN

25 var. Pictorials	..... .40
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### BATUM

3 var. "Trees"	..... .12
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### BAVARIA

21 var. 1920 set	..... .40
33 var. in sets	..... .50

### CENTRAL LITHUANIA

23 var. perf. & imperf.	..... .45
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### CILICIA

6 var. French surcharge	..... .12
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### DANZIG

50 var.	..... .38
Same in blocks	..... 1.50
100 var.	..... .85
150 var.	..... 3.00

### GEORGIA

8 var.	..... .10
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### HEJAZ

10 var. early types	..... .60
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### LATVIA

16 var. scarcer stamps	..... .90
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### LITHUANIA

A special collection of 60 var. incl. scarce sets and airpost, with errors. Cat. over \$13	..... 5.00
1920 Independence set, cat. \$4	..... 1.65
10 var. "Cent" surch.	..... .65
6 var. Airpost (with triangles)	..... .45

### MEMEL

30 var. French issues	..... .85
10 var. Airpost	..... .50
18 var. Lithuanian issues	..... .75

All stamps are in fine condition and guaranteed genuine, except, that as a matter of principle all overprinted or surcharged stamps are sold strictly "as is." Every reasonable precaution, however, is taken to assure the genuineness of such stamps.

TERMS: Cash with order only. New York patrons should include 2% sales tax. Postage extra for orders under \$1.00.

**Y. SOUREN CO.**

394 PARK AVENUE

NEW YORK, N. Y.



# Famous American Pages for Blocks of Four

Because of the demand from purchasers of our Famous American Album pages, we have decided to print a limited edition of pages to hold these stamps in blocks of four. There will be 7 new pages, one page for each set to match with the pages in the original printing. All printed with gray quadrille ground work and with black and red overprinting for the five varieties of stamps in blocks of four, boxed spaces for each block. Only 500 sets of these pages will be printed, so those who wish a set should order at once.

Order FA Section III . . . . . 25c  
(Postage 6c Extra)

LINPRINT INC.

531 N. PARK ST.

COLUMBUS, OHIO

## Envelopes Now Ready

FOR

### Pan-American Union—April 14

This envelope printed in red, blue and black with globe showing North, South and Central America is one of the most beautiful envelopes you have ever seen.

#### CENTENARY OF THE POSTAGE STAMP

Although there has been no definite announcement of a stamp for this event, we are printing a special cover in honor of the Centenary of the First Postage Stamp. This will be a beautiful envelope and even if no stamp should be issued you will certainly want a cover mailed on May 6th as a souvenir of this most important of all Philatelic Events.

THESE COVERS NOW READY FOR DELIVERY

#### OTHER STAMPS LATER

Already there is announced for July, a stamp for Idaho and one for Wyoming. Covers for these will be prepared later.

#### PRICES FOR LINPRINT CACHED ENVELOPES FOR FIRST DAY COVERS—ALL POSTPAID

Any quantity at 2c each. No order accepted for less than 10c for any single envelope.

For larger quantities, we will assort designs of such envelopes as we have printed and ready for delivery so that they can be sent in one mailing, at the following prices. Do not order assorted unless we state desired envelopes are ready for delivery.

15 for 25c    25 for 40c    40 for 50c    100 for \$1.00

#### ODD QUANTITY PRICE SCHEDULE

We will not fill an order for less than five of any single envelope. Designs may be mixed for larger quantities only where we offer the envelopes as ready for delivery. We can not accept mixed orders where we will be obliged to make two or more mailings. Prices for odd quantities are as follows: 5 or more envelopes at 2c each. 10 or more at 1½c each. 25 or more at 1¼c each. 50 or more at 1¼c each. 100 or more at 1c each. 250 or more at 90c per 100. 500 or more at 80c per 100. 1000 or more at \$7.50 per 1000. All Prices are Postpaid.

Those on our envelope subscription plan will receive their covers in ample time for use. If you want to receive all new envelopes as issued, make an advance deposit with us for such an amount as you choose, for such number of envelopes as you want of each different issue as they are announced. We do not accept deposits of less than \$1.00 on this plan.

#### SEND US \$1.00 AND WE WILL SEND POSTPAID

Six envelopes for each of the next ten new stamps, as announced.  
or Ten envelopes for each of the next six new stamps, as announced.  
or Fifteen envelopes for each of the next four new stamps as announced.  
or Twenty-five envelopes for each of the next three new stamps as announced.  
or Forty envelopes for each of the next two new stamps as announced.

PAN-AMERICAN UNION

50TH ANNIVERSARY



PAN-AMERICAN DAY

1890    April Fourteen    1940

LINPRINT INC.

531 N. Park Street

COLUMBUS, O.

# Linn's Weekly Stamp News

A - WEEKLY - NEWSPAPER - FOR - STAMP - COLLECTORS

Vol. XII, No. 22

COLUMBUS, OHIO, MARCH 30, 1940

Whole No. 596

## America — Best Auction Market

By GEORGE W. LINN

FOR the past few years, leading American Auction Dealers have been quite upset over the fact that too many large American properties were being shipped to Europe for sale at Auction. There have probably been several reasons for such a situation and to rectify the matter is entirely up to those dealers who are prepared to handle properties of the size and scope of the late Crocker collection, the Stephen Brown collection and collections of equal importance.

It is not entirely the fault of American dealers that these large collections have all gone abroad. There has been entirely too much lack of support of American dealers to acquire such collections and too much support in favor of certain foreign interests by certain stamp paper publishers, who constantly stress the absorbing power of the foreign market, and who use their influence with the seller in urging that the material be placed abroad, when as a matter of fact they in turn expect to profit and prosper by the support of the American dealer whom they disregard.

The recent sale of the Sinkler collection by Eugene Klein should do more than any one thing to convince American collectors that the best market for your stamps is here in America. Prices realized at this sale were in most instances much better than recent prices in London for identical or similar lots, and the heavy purchase of America's leading buyer of fine items whereby over 50% of the total of the sale was purchased by one dealer certainly could not have been duplicated by any London buyer. This meant top prices as is evidenced by a priced catalogue of the sale.

It is true that some dealers, particularly those who operate on a "hand to mouth" basis, lack confidence in themselves and in Philately as a profession. Their combined word is undoubtedly of some weight, but in America, there are now many dealers whose business is of such proportions and who have the experience and qualification to dispose to best advantage of collections of any character or magnitude. It is reported that one particular dealer stood ready to back up the sale of a large collection with no less than a million dollars in cash. This, despite the fact that banks have been slow in recognizing the importance of Philately as a business or profession and the American stamp dealer experiences far more difficulty in

securing bank credit than the dealer in foreign countries.

Foreign dealers have long recognized the importance of the American market. Their catalogues are prepared with a view to reaching American buyers. They are mailed in ample time for overseas bids and in cases where U. S. stamps are offered, they are listed in accordance with the Scott catalogue. The American dealer can learn a few things from the methods of foreign dealers.

To sum up the auction situation, there are only a small proportion of U. S. dealers with sound established reputations who have devoted themselves to holding serious auction sales. There are a great number of sales held daily

in the United States but so many of the sales are of little, if any importance, and many are held by small dealers who have yet to establish themselves in the field. The perseverance of the small dealer is to be commended, but, in order to build a name and reputation for himself, he must acquire a clientele of buyers and secure connections whereby he can present material of quality to this clientele. Too often the auction business is secondary to a retail business and it may be felt by some that the auction sales detract from retail sales which are the chief support of the business. Consequently, most things offered at sales of this type are what is difficult or impossible to sell at retail and the limited

## Famous American Scientists

DR. CRAWFORD W. LONG



Unusual is the honor accorded Dr. Long, for though he discovered the valuable properties of ether anesthesia, he failed to make this known for the use of mankind and another gave it to the world upon discovering the same thing two years later. Dr. Long was born at Danielsville, Ga. on November 1, 1815 and became an unusually successful country doctor of his time. He was educated at the local academy, at Franklin College (now the University of Georgia), at Transylvania College at Lexington, Va. and finally at the University of Pennsylvania. He obtained his doctor's degree from the latter school in 1839. For 18 months he worked in New York City hospitals and possibly the deep impression made by surgical patients suffering in those pre-anesthesia days started him on the search that ended with discovery of ether anesthesia. The "ether parties"

of medical students first attracted his attention to possible practical use of the vapor; the students inhaling the vapors with same general intent and results as an intoxicating liquor. After some experiments upon himself, Long on March 30, 1842 successfully removed a tumor from the neck of one James Venable whom he had made unconscious to pain by administering ether anesthesia, the first time this had been done in history. He operated similarly upon three other patients, but failed to publicise his discoveries and the discovery would probably have remained unknown to the world for years if in 1844 a dentist, Horace Wells and his student Morton had not discovered the same thing and in 1846 publicised by public demonstration the wonderful discovery. Dr. Long in 1852 stated he had deferred publication too long and left any claim for recognition to the medical profession, and they took no action. In addition to his anesthesia experiments, Dr. Long was also in advance of his day in other respects. He treated and cured while practising at Jefferson the then usually fatal tuberculosis by food and fresh air; treated typhoid as do doctors of the present; operated successfully for cancer of the breast, cured cases of lockjaw and was particularly skilled in the use of the obstetrical forceps. A memorial at Jefferson commemorates his successful anesthesia experiment. Dr. Long died at Athens, Ga., June 16, 1878.

## U. S. MINT SINGLES U. S.

551 .01	717 .03	641 .12	700 .35	344 .24
649 .06	724 .06	642 .13	701 .60	C-16 .07
657 .04	725 .06	682 .14	707 .03	680 .07
681 .04	726 .05	693 .15	709 .06	
682 .04	736 .05	694 .16	710 .08	COILS
688 .05	633 .06	695 .16	712 .09	602 .07
689 .05	637 .07	696 .18	702 .03	603 .12
690 .04	638 .08	697 .21	733 .07	605 .03
703 .04	639 .09	698 .23	739 .04	606 .04
716 .03	640 .10	699 .30	827 .12	656 .12

Natl. Parks (740-749) singles ..... 65c  
Farley Imperf. Parks, singles ..... 80c

Lots of other fine singles and blocks.

NEWFOUNDLAND mint Jubilee set 69c. Coronation set 15c; Royal Family (1939) 25c; Royal Visit 20c; Sir Humphrey Gilbert set \$8.50. Post extra under \$1.00.

DR. J. G. GILCREST

NYACK, N. Y.

### I Am Always in the Market to BUY FOR SPOT CASH

Collections, accumulations, covers, precancels—anything in stamps. Send with your prices or for my offer. Will travel reasonable distance to inspect valuable properties.

J. E. RASDALE  
ELsie, MICH. S. P. A.

### FAMOUS AMERICAN AUTHORS

Complete set mint singles (1c-10c) ..... \$2.28  
Same, in mint blocks of 4 ..... 1.00  
Same, in mint plate number blocks 4 ..... 1.35  
Complete set used singles ..... .12  
Same, in used blocks of 4 ..... .65

All Famous American sets at same prices! All very fine. Postage extra under \$1.

NINA M. ADAMS

Box 31, College Park Sta. Detroit, Mich.

## WANTED 500 New Customers

For Our Approvals by Countries  
or New Issue Approvals

### FREE

To all Approval Applicants  
Your Choice

1-10 diff. (mint) Slovakia, Bohemia, Moravia New Issues.  
2-1 Germany Brown Ribbon Sheet.  
3-20 diff. Foreign Stamps for World Fair and U. S. Constitution.

State country you desire to receive, or request New Issues.

WE GIVE PREMIUMS LIKE THE ABOVE EACH TIME YOUR PURCHASE REACHES \$1.00. Large monthly magazine free to all our customers.

For the Newest in Stamp Collecting Plans Give Us a TRIAL FURTHER PARTICULARS WILL BE SENT FREE OR WITH APPROVALS.

### Stamp of the Month Club

P. O. Box 955 Lowell, Mass.

## 25th AUCTION SALE

Our 25th Auction Sale, scheduled to take place April 20, 1940, consists of a general stamp collection where very fine United States, British and French Colonies, Classic Europe are predominantly represented. Descriptive, profusely illustrated catalogue of this sale will be sent to collectors not on our mailing list upon receipt of written request.

### COSMOS STAMP COMPANY

116 Nassau St. New York City

demand for this class of material can hardly be expected to produce results satisfactory to the seller.

On the other hand, the real power of the American stamp buying public is consistently demonstrated at every important sale that takes place. Bidders by mail number hundreds, or even thousands, and the competition on every important lot is so keen that record prices are established on a great number of pieces. The prices realized on prime pieces of established rarity are such that the standard catalogue can be of no consideration in estimating the actual value. This value is established through open competition and it reflects the advanced knowledge and intelligence of the American stamp buyer. It is true that United States stamps are in greatest demand but the same competition extends to prime rarities of foreign countries.

The fact of the matter is that important collections have been sent abroad for sale in the hopes of greater net realization to the seller, when, if the true facts of the importance of the American market were brought out, such collections would have remained in this country for sale.

Some persons have felt the lower commission rate charged by most foreign dealers to be an influencing factor in collections going abroad. There is no doubt that the foreign dealer is under lower expense. His costs of printing are smaller. A lower standard of living makes for lower wages and his advertising does not cost what it does in this country. Notwithstanding these facts, the lower commission costs are based primarily on the manner in which a collection is handled. Collections sold in foreign countries are made up into as few lots as possible. Their make-up is more suitable for sale to dealers or persons who intend to resell their purchases. The auctioneer is concerned largely with preparing the sale in such a manner that each lot sold will pay him a commission which exceeds his total cost of handling. Consequently, it is only the individual rare stamps of considerable value that are offered as single lots and the balance is offered in large groups that might bring anywhere from a tenth to a third of the value of the same lot if offered in smaller sections. One foreign dealer has advertised openly that he is prepared to offer collections at auction which are arranged for sale on a basis of the individual merit of the collection and its appeal to buyers who want the stamps for themselves and not to resell. He states, however, that it is impossible to handle collections in this manner on the customary low commission basis but points out that the ultimate realization to the seller will be considerably enhanced even at a considerably higher commission rate. There is no doubt of this fact. The American dealer, by offering as many individual lots and sets as possible is often able to make up an entire sale of what might constitute twenty or thirty lots in a foreign sale. The total realized more than justifies the extra cost of selling. Two notable examples of this situation are

## FIRST DAY COVERS PONY EXPRESS COMMEMORATIVE STAMP Wednesday, April 3rd

### Two First Day Cities

Prices for each first day city same as for Pan-American Union Commemorative quoted below.

Also Sunday, April 14th, New U. S. 3c commemorative — 50th Anniversary of the Pan-American Union.

Single on Cover ..... .10  
Pair on Cover ..... .15  
Block of 4 on Cover ..... .20  
Combination offer: All Three of above covers ..... .40  
Your choice Steel Die Embossed Envelopes or Linprint 2-Color Cachet.

### LINCOLN A. RUSSELL

Stamps and Philatelic Supplies  
42 N. Third St. Columbus, Ohio

## U. S. APPROVALS

Beginners as well as more advanced collectors can profit by my U. S. approvals. Fine stamps at the right prices. If you are interested, write for particulars and include 2 good references.

RICHARD V. HIGGS  
Charles Town, West Virginia

### GREENLAND

1st issue complete, mint (7) ..... 25c

This is less than half the regular price and is offered ONLY to NEW approval applicants not heretofore listed as one of our customers. References essential.

### THREE RIVERS STAMP CO.

Box 649 East Pittsburgh, Pa.

## "MISSION BUNDLES"

Assorted Old U. S. put away 30-40-40 and 50 years ago. Each bundle somewhat different, containing 100 odd surprising stamps of MANY DENOMINATIONS and HIGH VALUES. Many glorious finds reported. A gold mine for dealers and a positive knockout for collectors. 4 mission bundles \$2.00 or twelve for \$6.00 and thirty for \$10.00. Sole agent: LIBERTY STAMP CO. Bell, Calif.

### U. S. MIXTURE

This is a superior grade of mission mixture. Comes from several missions that do not pick them over. Contains high and low values. Plenty of Commons and precancels. 75c per lb. 3 lbs. \$2.00. 10 lbs. \$6.00.

### FOREIGN MIXTURE

about 3000 stamps to the lb. on and off paper. Many varieties from many lands. \$1.00 per lb. 5 lbs. \$4.50. ARTHUR D. HANSEN  
Box 182 Manitowoc, Wisc.

## "IF AS YET"

You have not received a catalogue of my sale to be held April 8, a request will bring one by return mail. 365 lots of 19th and 20th century U. S., also Bureau Prints, and wholesale.

### FRED GREEN

Fort Sam Houston, Texas

## U. S. CHEAP

See our full page ad in March 2 issue. Approvals of any foreign against a list of your wants and reference.

### THE STAMP HOUSE

35 Court Street Buffalo, N. Y.



before us. The United States portion of the Wm. H. Crocker collection was sold in London about a year ago. It realized a total of about \$85,000,000 without deducting commission. More would have been offered outright for this collection. Last fall, the Stephen Brown collection of U. S. stamps was sold in New York. While the collection was sold by the same firm that had sold the Crocker collection, the Brown collection was arranged and catalogued by American philatelists who were fully aware of the requirements of American buyers. This collection realized a total of \$107,000.00 when the estimate of the auctioneers was said to be about \$65,000.00. One qualified American dealer made the estimate that the total of the Brown collection would be between \$100,000.00 and \$110,000.00 and made an effort to secure the sale of the collection on that basis. Yet, the collection went to London and it was only because of war conditions that it was sold in the U. S. If it had been sold in London, it is quite possible that the \$65,000 figure would have been more nearly correct.

In view of the number of American collections of both U. S. and foreign stamps which have been sent abroad for sale, the philatelists in the U. S., both dealers and collectors, have been looking at the situation with alarm and question. There is a certain amount of patriotic sentiment in the matter but this point alone does not approach the truth of the situation. The real question arises from the amounts realized for collections . . . the manner in handling and the fact that such a large proportion of fine pieces are sold to American buyers and find their way back to this country. The stamp buyer is international in his outlook, he is interested in securing things which he wants for his collection or which he needs for his stock. It makes no difference where it is sold, he is a potential buyer. The same might be said of dealers and collectors throughout the world. As an example, a fine collection of U. S. stamps sold in a foreign market might attract half a dozen from this country to attend the sale in person. In some cases they act as agents for other buyers but unless the ultimate purchaser is present, himself, the bids are limited to the instructions given the agents. There will be some book bids received directly from buyers but only a few, if any, of these buyers will have had the opportunity to examine the lots on which bids are placed. All of this acts as a limitation on the realization of the sale. On the other hand, the same collection, if sold, say, in New York would find hundreds of lots sent for the personal inspection of prospective buyers . . . a tremendous number of collectors and dealers giving personal examination to the various lots and an attendance at the sale of a great number of actual buyers, offering heavy competition on the things they would like to secure. It is not surprising that the ultimate realization is greater, for, in spite of the efforts of the auctioneers to create an international clientele, they cannot secure the utmost competition for fine pieces unless the actual buyers are present or have given

wide discretionary powers to their agents. In this respect, many buyers will not entrust their bids to an agent for the agent receives a commission for his services and is naturally interested in prices being as high as possible. This may be an unjust accusation but it expresses the thought held by many buyers, who, under these circumstances withhold their bids. Auction buyers throughout the world have accustomed themselves to entrusting their buying commissions to the auctioneers themselves. It is these book, or mail bids that form the foundation of every sale. One might make the same accusation against the auctioneer as has been made in reference to agents for, by executing mail bids, the auctioneer is acting as agent for the buyer and, too, has an interest in higher prices from a standpoint of commission. However, any auctioneer who expects to remain in business must build his reputation on a basis of fair dealing and the good will of his clientele is worth far more than the slight difference he might receive in commission from an abuse of the confidence placed in him. Buyers are quick to realize when advantage has been taken of their confidence and the successful auctioneers doing business today have established themselves on a basis of fair dealing and trustworthiness. It is the confidence that has been thus established that is responsible for the success of the auctions as a medium for the disposal of such enormous numbers of stamps.

Auction buyers can be divided into four categories. There are the collectors seriously interested in acquiring pieces of quality for their collection. Dealers buying fine pieces for their stock or for particular needs. Collectors interested in adding to their collections in a broad way, and "sharpshooters," both collectors and dealers who send in long lists of bids of very low figures in the hope that they might possibly secure something for far less than its worth. The majority of these buyers do not have the opportunity of examining the lots and rely on the catalogue descriptions alone as a basis on which to formulate their bids.

This places an added responsibility on the auctioneer to present the material offered with an utmost degree of accuracy and with a sound description of the condition of the stamp which favors neither the buyer nor seller. His duty is to

present the stamp exactly as it is. In this respect he is faced with differences in personal opinion. In order to present his material properly, an auctioneer must have a wide knowledge of relative condition. He must understand the varying standards of condition which obtain throughout the various stamp issues of the world and each stamp must be described in accordance with these standards. He must assume that the buyer is equally informed as to normal deviation in standards of condition and be guided accordingly, yet too many bidders are unaware of this fact. An ability to describe stamps properly and unemotionally comes only with wide experience.

(Continued on page 349)

### MINT—U. S. AIR MAILS—MINT

	Single	Block
#C4—8c Green	\$ .48 (V.F.)	2.75
#C5—16c Blue	1.65 (V.F.)	9.60
#C6—24c Carmine	2.20 (V.F.)	12.00
#C4-C6 Complete Set	4.30 (V.F.)	24.00
#C7—10c Map	.12	.48
#C8—15c Map	.17	.68
#C9—20c Map	.28	.92
#C10—10c Lindbergh	.15	.60
#C13—65c GRAF ZEPPELIN	5.95	
#C14—1.50 GRAF ZEPPELIN	12.00	
#C13-C16 ZEPPELINS COMPLETE	35.75	154.00
#C16—5c Violet	.08	.32
#C18—8c Olive	.10	.40
#C19—50c Zeppelin	1.95	7.90
#CE1—16c Blue	.18	.75
#CE2—16c Carmine & Blue	.19	.76

Postage Extra Under \$1.00

### LACKAWANNA STAMP COMPANY

506 Lackawanna Ave., Scranton, Penna.

HOLMES CATALOGUE OF CANADA & B. N. A. 136 pgs. profusely illustrated. Lists and prices all Postage, Airs, Stationery and Revenues PRICE only \$1.00, interleaved \$1.25. Trade supplies. Lists free.

Victoria Stamp Co., London 19, Ont., Canada

### Ads In LINN'S Pay Dividends

#### NOVA SCOTIA

A fortunate purchase in England enables us to offer very fine mint unhinged copies at below the market price.

No.	1860	Impt. Blk.	Blk.	Single
8	1c Black	1.25	1.00	.25
9	2c Lilac	1.25	1.00	.25
11	8½c Green	1.25	1.00	.25
12	10c Vermillion	4.00	3.20	.80
13	12½c Black	5.00	4.00	1.00
8-13	All 5 above	12.00	9.50	2.50

1851 Imperfs. Used  
 1 1d. Red Brown, very good. \$9.00  
 2 3d. Blue, very fine 3.50  
 3 3d. Dark Blue, superb 5.75  
 4 6d. Green, superb 22.50  
 10 5c Blue, very fine mint, \$7.50; used \$1  
 B.N.A. List #17 3c Postage  
 Prices in U. S. funds. Remit by check or  
 M. O. payable at New York

J. N. SISSONS

64 Admiral Road  
Toronto, Canada

## British Centenary Stamps

### 100th Anniversary First Postage Stamp

### ON FIRST DAY COVERS

Great Britain will issue a set of 4 stamps ½d, 1d, 1½d, and 2½d values to commemorate the 100th Anniversary of the Penny Black. These stamps will go on sale in May, 1940. We will in this instance have prepared for us a special cover.

#### OUR PRICES

First Day Cover with full set	\$ .25
The set of four stamps, mint	.15
The set of four stamps, used	.15

KenMore Stamp Co., Inc.

Kenmore, N. Y.

## Philippine Notes

By PABLO M. ESPERIDION, Manila, Philippines

Again, issuance of commemorative stamps to the value of half a million pesos every year and to last for 10 years! (G-r-e-a-t Guns!) Has been proposed in a bill filed on March 4 by Assemblyman Calixto C. Zaldivar, chairman of the committee on aviation of the National Assembly. Object of this issue is to raise funds (What! again?) for the expansion of the air force of the Philippine Army.

The proposed issue shall be made on December 21 of each year (beginning this year), to commemorate the signing of the National Defense Act signed by President Manuel L. Quezon on December 21, 1935, according to the bill.

Proceeds from the sale of these commemorations shall be deposited in the national treasury and shall constitute a special fund to be known as "aircraft fund" which shall be at the disposal of the President for the purchase of airplanes and other equipment for the Philippine air corps.

To some observers' way of thinking, this ten-year commem looks like a "carbon copy" of the Patriotic Aviation stamps issued in 1937 by Japan.

"Public Hobby No. 1" was exhibited for the first time in one of the Manila movies last February, and according to people in the film exchange business, it'll make rounds for at least six months in the local movies.

Wm. H. Rusch, who lambasted stamp collecting in the Philippines with his bombastic article, "Collecting In The Tropics" in a recent issue of *Chambers Stamp Journal*, lampooned the "uncivilized climate" in Manila, boomeranged its effects to his 15-cent hinges, bickered on the naughty cockroaches who ate the gum on his stamps, and kicked a lot about his sad experience on stamp collecting in the Philippines, local observers wish to convey to the American stamp collecting public that the average temperature in these Islands is 78° Fahrenheit (from 1885 to 1936), and that mischievous cockroaches have of course by their own right to live, where, in the New York parlance—the "dead-end kids" live!

Dr. Charles S. Banks, an American oldtimer, botanist and one of the oldest philatelists in the Philippines, died in Manila last November 10, at the age of 64. Dr. Banks was born in Washington, D. C., and came to the Islands in the early days of American administration. He was a past president of the Association Filatelica de Filipinas, and to him

goes the credit of having conceived the design on the commemorative series of the 75th Anniversary of the Birth of Dr. Jose Rizal issued by the Bureau of Posts in 1936.

Remember that cover which President Roosevelt received from Commonwealth Manuel L. Quezon via the 1939 Pony Express? . . .

Well, although Pres. MLQ is not a stamp collector, he received a cover from Pres. FD ex the same Pony Express. And believe it or not, some prominent Manila collectors tried "to fish" it but Jorge B. Vargas, secretary to Pres. MLQ, said, "Nothing doing, this is for the President."

Maybe, if Pres. FD drops his "sinker, line and hook" . . . well, that'll be a different story.

That's all . . . and sign off!

• The Toledo & Frankfort Railway Post Office will be discontinued shortly after the first of April it is expected. This office makes a daily round trip from Toledo in a train of the Nickel Plate railroad. Covers must be mailed on the car, or possibly the road's freight office at Toledo might oblige.

### ALL PACKETS DIFFERENT

200 AUSTRIA .50	100 Yugoslavia .40
100 CZECHO .25	100 SPAIN .60
100 DENMARK .40	100 SWEDEN .30
100 FINLAND .60	100 SWISS .60

#### APPROVALS—LISTS

#### DID YOU KNOW?

Our Booklet, "Know Your Stamps," Part I, will be off the press in a few days. It's all about counterfeits. Price 35c.

#### MARKS STAMP CO., LTD.

258-D College St. Toronto, Canada

### COLLECTIONS WANTED

A brisk retail trade is rapidly depleting my stock. I must buy several large collections both U. S. and general. I need air-mails and British North America. I am in the mood to spend some money. For prompt handling at fair prices, write me.

WILFRED P. BETTS

ELSIE, MICH.

### !! FD PAN AMERICAN UNION !!

First day covers on beautiful designed cacheted envelopes 10c. 3 for 25c. Blk. of 4 20c. All diff. designs.

F. L. Herget 553 Suffolk Buffalo, N. Y.

### Something New —

We are mounting in our US approval books, of recent issues, three copies of each stamp. The first, a fine unused, next a fine used, and third a second grade used copy, such as heavy cancelled—or strait edge copy, at a very low price.

It is surprising how many keep the "second grade copy,"—rather than the fine copy at the higher price. We think we "Have something here."

Try a sample book—we will be glad to add your name to our steadily growing list of steady customers for these books. A reference is of course necessary if unknown to us—as some of these books run into money. (6)

#### MIAMI STAMP CO.

Box 66

FOSTORIA, OHIO

## Just Issued!

## SUPPLEMENTS for

### INTERNATIONAL AIR POST ALBUM

Hinged Post Style

### INTERNATIONAL AIR POST ALBUM

De Luxe Style

### SIMPLIFIED ALBUM FOR U.S. STAMPS

AT YOUR DEALER'S

## SCOTT PUBLICATIONS, INC.

ONE WEST 47TH STREET



(Wholesale only)

NEW YORK, N. Y.

## New Mexico First Flight

Air mail service will be inaugurated to Roswell and Hobbs, New Mexico, soon on route A. M. 29 from El Paso, Texas to Albuquerque, N. M. The Roswell and Hobbs postmasters will be supplied cachets by the Post Office Dept. to be stamped on first flight covers. Collectors may send covers to the postmasters for the flight, but the Dept. has requested that they be carefully prepared. Covers must be addressed, sealed, stamped with air mail postage and enclosed in a larger envelope along with a brief (one sentence is sufficient) note to the P. M. authorizing him to hold the covers for the first flight. The cachet will not be applied to covers unless a space approximately  $3\frac{1}{2}$  inches at left side of envelope is left clear. If there is insufficient space, no cachet will be applied as the cachet will not be placed on back of cover. If collectors want "directional coverage" (by first flight out of each point to each other point) they must mark this clearly in pencil on the cover, preferably just above the address such as "Roswell north" or "Roswell south." Both cities may not be added to the route on the same day. All covers will be flown, regardless to where addressed, over the route according to directions written on the covers. Even covers addressed to persons in either town will be flown on the first plane and then returned to those points by usual mails.

## Beaver County Open House

The eighth annual Open House of the Beaver County Philatelic Society will be on Saturday and Sunday, April 20-21 at the General Brodhead Hotel, Beaver Falls, Pa. A 40-frame competitive exhibit will be featured, as well as a bourse composed of dealers of the tri-state area. The banquet will be on Saturday evening at \$1.50 per plate. Following the banquet the Visiting Firemen of Philately will hold their annual election at an "alarm" presided over by Fire Chief Ben Nevison of Birmingham, Mich. Meanwhile wives of guests and visitors will be entertained and the Stampettes will hold a meeting.

Other features will include a "mid-night frolic," a get-together breakfast Sunday morning, and a farewell supper that evening at close of the exhibition. Hotel rooms and banquet reservations may be made of the General Chairman, L. W. McDanel, 1113 Third Ave., Beaver Falls.

All collectors are welcome to this annual, and also at the regular meetings of the society, every first and third Tuesday at the Brodhead.

## Dealers' Publications

Elliott M. Walton, Inc., 80 Nassau St., New York City, plans to issue on April 1st, his new revised Wholesale List of Mint 20th Century stamps, featuring some 2,000 set items. Mr. Walton deals only in 20th Century, solely in Mint and does not stock U. S. Last week he began advertising his new list. Past editions have been noted for their array of countries and values. The list is free to dealers.

Catalog No. 14 of A. E. Pade, 1639 Stout St., Denver, Colo. is a new publication. It lists more mixtures (111 in all!) from more countries than any other list ever received here and especially worth reading is Mr. Pade's frank paragraphs under the heading of "Picked or Unpicked." In addition to mixtures the list includes hundreds of single stamps. A copy is free to any collector upon request of this largest mixture dealer in America.

Junior Wholesale List is the title of Billings Stamp Co.'s latest list. Copies are as usual free to wholesalers on request of them at 151-14—85th Ave., Jamaica, N. Y.

It's not stamps, but deserves mention anyway. Tatham Stamp & Coin Co. of Springfield, Mass., have issued a free coin catalogue which in addition to pricing coins, medals, paper money, etc., contains some useful information for collectors of them. Collectors of certain countries might be interested in the foreign banknotes and coins offered.

The Afran Stamp Company, P. O. Box 1181, Manila, P. I., have issued new supplements to their Philippines price lists, including revenues, official seals, stationery and Aguinaldos. Copies are free upon request.

"Philatopic Monthly" is the name of the new house organ being issued by the Empire Stamp Co., 349 Lippincott St., Toronto, Canada. They will send a copy free upon request. Scattered among the stamp offerings are news items, and much information on stamps. Included is a philatelic encyclopedia to be published in serial form.

"Ferryman's 1940 Catalogue of Specialties" is a new price list from F. R. Ferryman Inc., 505 5th Ave., New York City. It lists miniature sheets, souvenir sheets, favor sheets, stamps setenant with decorative blank spaces, booklets, etc. of the world. The list, which is very complete and helpful as a checklist, is priced at 25c.

## If You Are Interested in U. S.

You Cannot Afford to be Without Our April 24th Auction Catalogue

Order Your Copy Now.

What U. S. Do You Have to Offer?

Uptown Stamp Co. 140L W. 42nd St. New York City

U.S. ————— U.S.

## IT'S A DEAL

That's the answer I get to practically all the offers I make for collections, stocks, covers, etc. There must be a reason. I make a fair offer and I pay spot cash. IT WILL PAY YOU TO DO BUSINESS WITH ME.

Member — APS — SPA

PHILIP B. MCKINNEY, ELSIE, MICH.

## Superb Used Blocks

ARMY & NAVY—Complete ..... \$ .85  
NATIONAL PARKS—Complete ..... 1.45  
#718, 719, 730, 731, 733, 737, 738 ..... 1.00

HOMER W. DAVIS

19 Harrison St., Melrose Highlands, Mass.

## ONCE IN A LIFETIME

ALL SELECTED USED BLOX

Complete set Army and Navy, blox.....	Reg. Price
1 extra fine block 25c Clipper.....	55c
TOTAL.....	\$1.55
EXTRA SPECIAL—ALL \$1.00 SENT	
ELEVEN BLOX, ONLY POSTPAID	
C. H. HUNT	Box 44, Maywood, Ill.

## APPROVALS

Our prices are very low. May we send you a selection of U. S. DEPT'S., DUES, CUT SQUARES, REVENUES, TELEGRAPHS, etc. Satisfactory references required.

R. W. Harris 508 Montgomery St. Brooklyn, N. Y.

# 200 COUNTRIES at 50%

From Scott's stock of fine stamps you can buy postal issues of more than 200 countries at  $\frac{1}{2}$  Standard Catalogue price. Send for the list of countries.

**SCOTT STAMP AND COIN CO., INC.**  
1 West 47th Street New York, N. Y.



## OUR 240th "ATEX" SALE

April 20th

at Colton Manor, Atlantic City, will feature U. S. Choice 20th "Position" blks., fine Br. Cols. and Foreign. Catalog Free.

M. OHLMAN  
116-L Nassau St. N.Y.C.



# LINN'S WEEKLY STAMP NEWS

Published Weekly by  
LINPRINT, INC.

531-533 N. Park St. Columbus, Ohio  
GEORGE W. LINN Managing Editor  
ROBERT W. RICHARDSON Editor

**SUBSCRIPTION RATES**  
25c Per Year in U. S. and Possessions  
Foreign \$1.00—per year—Canada 75c

ADVERTISING RATES				
	One Time	12 Times	36 Times	52 Times
1 inch...	\$ 3.00	\$ 2.90	\$ 2.75	\$ 2.40
2 inches	5.75	5.50	5.25	4.50
3 inches	8.25	8.00	7.50	6.50
4 inches	10.50	10.25	9.75	8.50
1/4 column	11.50	11.25	10.50	9.50
5 inches	12.25	11.75	11.25	10.25
6 inches	14.75	14.00	13.25	12.00
7 inches	17.25	16.50	15.75	13.75
8 inches	19.50	18.75	18.00	15.50
1 column	22.00	21.00	20.00	17.00
1/2 page	32.00	31.00	30.00	24.00
3 columns	40.00	39.00	38.00	30.00
1 page...	50.00	48.50	47.00	42.50

**PAY CASH AND PAY LESS**  
**20% DISCOUNT.** On one time rates as shown above, there is a discount of 20% if you send cash with order. On all contract rates as shown above, you are allowed a discount of 20% if your bill for advertising is paid in full by 10th of month following publication.

**FORMS CLOSE**  
Advertising copy must be in our hands on the second Thursday preceding date of issue.

## Editor's Notebook

**CACHET COLUMN** In our Feb. 24 number we ran an inquiry in a prominent position to learn if our subscribers desired a cachet column. From time to time we received requests that we again have such a column. So we took that means of attempting to learn if any considerable group of our readers wanted such a column. We expected a minimum of 50 requests and would not have been surprised at several hundred. But it seems either our readers are stamp collectors and don't collect cachets or else the cachet collector is not very articulate for we received the impressive total of but 23 letters and cards in answer to our inquiry.

These 23 we attempted to classify and here is the result: Five were included in communications to us on other matters, three were from friends who offered

to conduct such a column, and one was from an anonymous reader who said "NO" in strong terms. There was an interesting division of opinion regarding what kind of cachets were wanted listed and this interested us as most of the cachets now gotten out are for events that are not philatelic, have no relation whatsoever to the postal service, and whose inclusion in a stamp collection has seemed to us to be stretching some points. Nine wanted "all" cachets listed; four specified airport dedications; four others broadened this to everything "aero"; one specified "historical"; and one specified "philatelic." One with a frankness that was most interesting requested we list those that "might be valuable."

We could make some frank statements on the small amount of interest shown in cachets, but the abuse of this privilege of getting up a cachet on any and every occasion is the one real reason for the lack of interest. There is also the question involved of whether the fellow who collects cachets and nothing else, is really a stamp collector? There are some who will immediately say they "will collect what they blankety-blank please" and with that we agree. Where they get confused is that they don't realize they are collecting one thing and classifying themselves in quite another. We don't call a collector of buttons a stamp collector; and why classify as a "stamp collector" anyone who somehow or other retains something that bears a postage stamp—even if the postage stamp is just an incidental?

So we will continue to list cachets as in the past: Scattered in proportion to their importance among other news items; with those for which a charge is made being barred from free publicity. Cachet directors please note. We admit our inability to pick those which "might become valuable" and advise our readers who tackle philately with that thought to not collect cachets or stamps, but put their money in a bank.

—R. R.

### CATALOGUE NUMBERS

Unless it is otherwise stated in the advertisement all catalogue numbers quoted in advertisements in this issue are those of Scott's Standard Postage Stamp Catalogue.

## NEW PADE

CATALOG #14 just issued and is FREE on request. Describes 111 DIFF. MIXTURES in detail and quotes prices on almost

### 7000 SINGLE STAMPS

from over 100 COUNTRIES, incl. Scandinavia, Finland, Austria, Czechoslovakia, Poland and U.S.A. Many prices drastically reduced. You can't afford to be without it.

A NEW MIXTURE: #40 Special Scandinavia. Excellent variety and many commemoratives. Includes Finland and about 50 Iceland stamps (20-25 var.), which alone have a cat. value of about \$2.00, in each pound. Per lb. \$3.35; 2 lbs. \$6.55; 5 lbs. \$15.00. Post. extra.  
#25 For. Gov't Mix. 1 lb. \$3.50; 7 oz. net \$2.  
#50 Gen'l For. Mission Mixture, 1 lb. \$1.75.  
#60a. British Colonies, 500 mixed \$3.95. #101 Reg. U.S. Mission, 5 lbs. \$2.50 plus post.

A. E. PADE

1639 Stout Street  
Denver, Colo.

### BEST ART EMBOSSED COVERS

PONY EXPRESS 80th ANNIVERSARY  
St. Joseph, Mo.—Sacramento, Cal.

PENNY BLACK CENTENNIAL  
PAN-AMERICAN UNION - IDAHO - WYOMING

SINGLES 10c BLOCKS 20c  
Scientists, Set Singles 55c, Blocks \$1.20

JACK SCHILDHOUSE, INC.  
30-L Colonial Arcade Cleveland, Ohio

### \$2 BARGAIN LOTS \$2

Selected perfect stamps, 19th and 20th. Mint and Used. Huge Catalogue Value.

Advise which group you prefer.  
EUROPE, BRITISH COLS., CENTRAL AMERICA, SOUTH AMERICA, AFRICA, ASIA

E. W. BRADY, 111 W. Jackson, Chicago, Ill.

### SEAMLESS — SAFE — CRYSTAL CLEAR VISI-LOPES

(Made of Pliofilm\*)

FOR COVERS AND DUPLICATES  
CAN BE SEALED AIRTIGHT

J. J. BUCKLEY & SONS  
Cuyahoga Falls, Ohio

\*Trademark The Goodyear Tire & Rub. Co.

## Classified advertising gets the business.

### BREAKING BIG COLLECTION

About 60,000 varieties up to 1932  
Let me check your want list or send your favorite country complete on approval. Big discounts from Catalog. Ref. please.

GUTHKE 1882 Greenway South  
Columbus, O., A.P.S. #14166

### PICTORIAL ENVELOPES FOR

## Famous American Scientists

You surely want a set of the First Day Covers with the coming new stamps honoring our Famous American Scientists. There will be five stamps in this set, a 1, 2, 3, 5, and 10c stamp. These stamps will be issued first day from the cities as shown below and on dates as listed. Buy your set of envelopes now and send them to the postmasters.

1c Audubon	St. Francisville, La., April 8
2c Long	Jefferson, Ga., April 8
3c Burbank	Santa Rosa, Cal., April 17
5c Reed	Washington, D. C., April 17
10c Addams	Chicago, Ill., April 26

### PRICES FOR COMPLETE SETS AS ABOVE

(All Postpaid)

1 set 15c 2 sets 25c 3 sets 35c 4 sets 45c 5 sets 50c  
More than 5 sets at 10c per set.

LINPRINT INC.

531 N. Park St.

COLUMBUS, OHIO

### WANTED

#### USED

\$1 - \$2 - \$5

### U. S. STAMPS

ANY ISSUE  
UNLIMITED QUANTITIES

We can also use perf. init. copies.

### HELD BROTHERS

1941 73rd St.



Brooklyn, N. Y.



## Scott's New Imperial Postage Stamp Album

Scott Publications, Inc., One West 47th Street, New York, N. Y., have long been known as the leading publishers of stamp albums in America. A vast proportion of all stamp collectors have never used any other than a Scott printed album and it is for this reason that what Scott may do in regard to album publications will have more weight and bearing on the future of our stamp albums than any other thing.

Since stamp collecting became a hobby, it has been the custom to want an album which had small printed boxed spaces in which to mount the stamps; from large editions showing space for every known stamp, down to small books with ruled squares in which the young collector might place the few stamps he could obtain.

Modern times have changed all this, however, and now there are so many varieties to collect that the sale of complete albums with space for all stamps has dropped to a small percentage of its former volume and instead of collectors buying an album that would house the whole world, he is permitted to buy groups of countries that may strike his fancy, for no longer can a general collector hope to get anywhere near a complete collection. More studious collectors have long ago discarded printed albums and use only a page with quadrille groundwork on which they can place such stamps as they choose and arrange the stamps to suit their fancy. Eventually every collector who hopes to progress in the hobby and become a real collector will change to this method for it is the only practical method that will solve all problems of collecting and mounting.

It is for this reason that the New Imperial Postage Stamp Album just put in the market by Scott Publications, Inc., marks one of the greatest steps forward in album publication that this firm has ever made. It means that the young collector who buys the new Imperial Album with its quadrille ruled pages will start in the right manner and just so much sooner will he progress and acquire the knowledge that will make him a more capable philatelist.

This move has doubtless been forced on the publishers, principally by the great range of size and shape of modern postage stamps for it would be almost impossible to produce an album along the lines of the old Imperial, that would have proper sized spaces to fit the stamps the youth might acquire. In the early days stamps were more or less uniform in size and such a page was a practical one, but times change and as a result albums must change and dealers who wish to do their bit toward promoting collecting among the younger generation will now have an opportunity to explain the new system of mounting and it should soon lead the younger collector into a new and larger loose leaf album of the quadrille page variety, that may be expanded page by page to take care of new acquisitions.

We predict that this new Imperial Album will do much toward making more and better collectors out of the younger generation. We could only suggest that future editions might have a page or two devoted to an explanation of how to mount stamps and collect stamps on a quadrille page.

—G. W. L.

## Linprint Covers Wanted

Apparently a number of collectors who didn't intend to send for the Famous Americans first day covers, have started to do so after the first two attractive series of Authors and Poets were issued. We are receiving inquiries at the LINPRINT office for names and addresses of dealers who used Linprint envelopes for their first day covers and who can still supply them. If dealers will advise us, we will print a list free in our news columns of those dealers still having these for sale. Dealer's letters should reach us no later than April 10, so that we may print the list in its entirety in the next edition.

## Auction Calendar

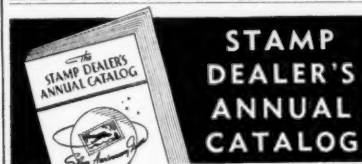
April 8—U. S., including precancels. Fred Green, Fort Sam Houston, Texas.

April 13—U. S., Foreign, Classic Issues. Cosmos Stamp Co., Inc., 116 Nassau St., New York City.

April 20—Sale at the ATEX show at Colton Manor Hotel, Atlantic City. M. Ohlman, 116L Nassau St., New York City.

Apr. 24—U. S. and Possessions. Uptown Stamp Co., 140L W. 42nd St., New York City.

• The post office of Tioga, Alaska, will change its name to Point Hope July 1.



FOR DEALERS ONLY. This largest and most useful of wholesale catalogs contains 150 pages devoted to Stamps in Sets; 100 pages of Single Stamps; a large section of United States Stamps; thousands of illustrations; favorable prices . . . Sent to dealers only, on receipt of a 50c deposit deductible from your first order amounting to \$5.00 or more.

H. E. HARRIS & CO., 108 Mass. Av., BOSTON  
"Everything for the Stamp Dealer"

## MENTION LINN'S TO ADVERTISERS

## We Buy Stamps

We will pay a liberal price for your stamp collection. Prompt Cash. If you wish to sell, write us today.

MAX F. BIER CO.  
P. O. Box 14, Staten Island, N. Y.

## WE CARRY A COMPLETE LINE OF

## RAPKIN

Scott's, Godden, Elbe, Linprint, Naribo, Poole, Progressive, Sargent-Albans, Stock Books and Accessories. Separate Leaves for above makes of Loose Leaf Albums can be supplied. Send 3c for illustrated 52-page catalogue. Prompt Service—Retail Only.

QUEEN CITY STAMP & COIN CO.  
604 Race Street Cincinnati, Ohio

# Unused Newfoundland

We offer the following items, mint in superb condition. Cash with order or on approval upon receipt of references.

Scott		Scott		Scott	
<b>1920—Provisional Issue</b>		<b>1931—Watermark</b>		<b>1932—New Designs</b>	
127	2c on 30c Slate \$ .75	147	3c Brown .30	192	1c Green .05
128	3c on 15c Scarlet (Type 1) 6.50	148	4c Lilac Rose .30	193	2c Rose .06
129	3c on 15c Scarlet (Type 2) .75	149	5c Slate Green .30	194	3c Buff .30
130	3c on 35c Red .75	150	6c Ultramarine .30	195	4c Violet .30
<b>1923-24 Pictorial Issue</b>		151	8c Red Brown .30	196	5c Brown .25
131	1c Green .06	152	9c Myrtle Green 1.25	197	6c Dark Blue .50
132	2c Carmine .10	153	10c Dark Violet .30	198	10c Gray .20
133	3c Brown .10	154	12c Carmine .90	199	14c Black .30
134	4c Violet .20	155	14c Red Brown .50	200	15c Plum .30
135	5c Ultramarine .20	156	15c Blue Dark .60	201	20c Green .35
136	6c Gray Black .30	157	20c Gray Black .60	202	25c Gray .55
137	Dull Violet 8c .40	158	28c Gray Green .75	203	30c Ultramarine 1.00
138	9c Green 1.00	159	30c Olive Brown .75		
139	10c Dark Violet .50	160	3c on 6c Gray .30		
140	11c Olive Green .40				
141	12c Lake .50	<b>Re-Engraved Issue</b>			
142	15c Deep Blue .50	162	1c Green .06		
143	20c Red Brown .75	163	2c Carmine .06		
144	24c Black Brown 5.50	164	3c Brown .12		
<b>1928—Publicity</b>		165	4c Violet .25		
145	1c Green .06	166	5c Gray .30		
146	2c Carmine .10	167	6c Ultramarine 1.00		
		170	10c Violet .60		
		173	15c Blue .60		
		174	20c Black 1.25		

Attractive selections from Canada and Newfoundland ready to submit upon receipt of references.

Canada Price List Free.

## APPROVALS

## CARTIER STAMP COMPANY

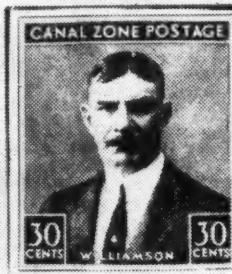
P. O. Box 77

Delorimier Station, Montreal, Canada

# The Postage Stamp Parade

A Record of New Issues and New Discoveries

By RAY SHEPARD—1529 Duxberry Ave.—COLUMBUS, OHIO



**DUTCH INDIES** — Additional Values. Further in the series noted by us January 13th. Photogravure, perf. 12½, on paper watermarked circles:

A19—60c. —ultramarine  
" —80c. —vermillion  
" —1gld.—purple

(R. Roberts)

**Semi-Postal.** Jack Schildhouse, of Cleveland, calls our attention to an error we made in our notes of January 13th. We stated that the 10c. stamps were both of the same design. While they are similar, one shows Dutch and the other Natives. Thanks Jack.

**ECUADOR** — Postal Tax Stamp. Tobacco Stamp, surcharged in black in two lines "POSTAL ADICIONAL CINCO CENTAVOS." Lithographed, unwmkd., rouletted:

PT7—5c on 1c rose-red

(Scott's Monthly Supplement)

**FIJI**—Changes in Designs & Colors. The King George VI stamps are being changed as follows:

1½d.—New design will show a Native sitting in the sailing canoe, instead of canoe without occupant as at first.  
2d.—The figures "180" are being inserted against the relative meridian.  
6d.—Same as 2d.  
5d.—To be printed in red and green, instead of blue and scarlet as at present.  
1s5d.—New Value. Will show a three-quarter profile portrait of the King and the Arms of the Colony, with "FIJI" at top of the design.

**Postage Due Stamps.** A new issue has also been announced, of postage due stamps. The design will have the name of the Colony at the top and "POSTAGE DUE" at the base, the denomination will be in bold figures in the center. Values and colors are:

1d. green  
2d. "  
3d. "

4d. "  
5d. "  
6d. "  
1s. claret  
1s6d. "

(Whitfield, King & Company)

**FRANCE** — Regular Postage. Another value of the same design as that illustrated by us July 8, 1939. Typographed, unwmkd., perf. 14 x 13½:

A99—1.80fr. green (Iris)

(R. Roberts)

**Semi-Postals.** Horizontal rectangular format, engraved, perf. 13, unwmkd. Inscribed "Pour Nos Soldats" (For our Soldiers):

40c. plus 60c. lilac brown  
1fr. " 50c. greenish blue

(L. A. Russell)

**Military Stamps.** Under-noted stamp overprinted "F.M.":

A45—90c. ultramarine

Overprinted "F" only:

A45—90c. ultramarine

The latter stamp above was issued under Military auspices for use of Spanish refugees in France for inland postage. These stamps cannot be obtained unused.

Scott's #354, the 50fr. Commemorative of 1938 in honor of Clement Ader, is now obsolete.

(Gibbons' Stamp Monthly)

**JAPAN** — Pictorial. Another value in the current series. Perf. 13, wmkd. wavy lines; small upright rectangular format:

20s. bright blue (Blossoms and Snow-capped mountain)

(Karl Lewis)

Mr. Lewis advises us that the above stamp completes the series of new designs, which began appearing in 1937. 18 stamps in all, make up the set. The snow-capped peak on the above is of course Fujiyama and the blossoms are Cherry.

## Fargo (N. Dak.) Exhibition

On Friday and Saturday, April 5-6, the Fargo Philatelic Society and the North Dakota Philatelic Society will have an exhibition of about 100 frames at the downtown YMCA, Fargo, N. Dakota. The American Guide Line Society will enter an extensive exhibit of that specialty. Visitors are welcome to see the exhibit.

## E. J. S. Halvorsen

We are advised of the death of Mr. Ejgil J. S. Halvorsen of Salem, Mass., at the age of 62. He had been born in Denmark and was an American citizen. Mr. Halvorsen collected stamps since about 1896 and particularly specialized in the stamps of the land of his birth. He was known to many American collectors for his covers with fancy hand-writing. To his son, Edwin H. of Jackson Heights, N. Y., we extend our sympathy.

## Richmond's Loss

The Richmond (Va.) Stamp Club lost two of its prominent members recently. Charles L. Hofmann, age 63, former president of the club, died March 13 at Philadelphia at his son's home where he had resided since retirement. The Rt. Rev. Felix F. Kaup, vicar general of the diocese of Richmond and rector of Sacred Heart Cathedral, died at the age of 60, on March 18. Both were active collectors. Rev. Kaup specializing in 19th Century Mexico though collecting general; Mr. Hofmann specializing in the 3c 1851-57, his joy being his collection of the 3c '57 with date of each day of the year. To their friends and relatives and the members of the Richmond Stamp Club, we extend our sympathy.

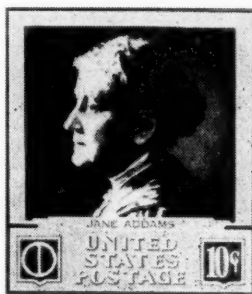
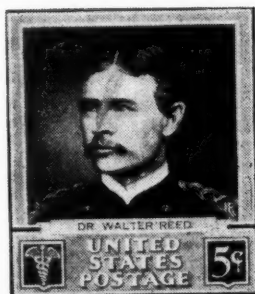
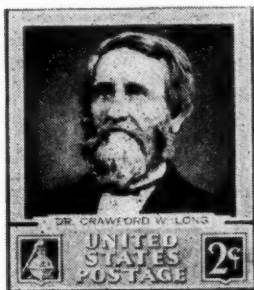
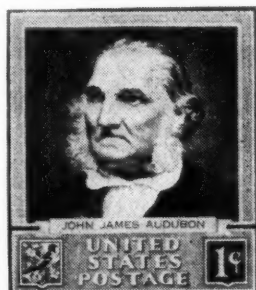
• Col. J. K. Ross-Dugan, owner of the house where General Joseph Johnston had headquarters at time of his surrender to Sherman on April 26, 1865, will have a free cachet for the 75th anniversary of the surrender. Send covers to Col. Ross-Dugan, Hillsboro, N. C.

## BRITISH COLONIALS MINT NEW ISSUES

#202-206	Barbados Tercentenary — (5)	\$25
252-255	Great Britain Cent. Set (4)	.15
Great Britain Cent. 1st Day Cover with set	25	
250-251	Newfoundland War Prov. (2)	.35
D1-D6	Newfoundland Dues — (6)	.30
229-242	New Zealand Centenary — (13)	1.35
077-086	New Zealand Cent. Off's (10)	.85
SP14-15	New Zealand Health — (2)	.10
6D2	New Zealand Spec. Del. 6d (1)	.15
D22-D25	New Zealand Dues — (4)	.20
A10-A14	Papua Airmails — (5)	.60
181-184	Western Samoa Steven-son Comm. — (4)	.35
Pitcairn Is. delivery on arrival cp.	(8)	1.40
Postage Extra Under \$1.00.		

Kenmore Stamp Co., Inc. Kenmore, N. Y.

## Photos of Approved Designs of Scientists Stamps



The sources of the portraits and the names of engravers and designers of the Scientists group of the Famous American Series have been announced. The 1c Audubon portrait is from a photograph in the L. C. Handy collection of a daguerrotype by Brady. The 2c Long portrait is from a photo of an engraving by R. O'Brien, engraving supplied by the Library of Congress. 3c Burbank portrait is from a half-tone reproduction of a photograph submitted by the widow of the naturalist. 5c Dr. Reed portrait is from a photo of the painting by N. M. Miller in possession of the Walter Reed

Hospital at Washington. 10c Jane Addams portrait is from photo by Moffett of Chicago which was submitted by the Library of Congress.

William A. Roach designed all five stamps. In engraving the original die of each, James T. Vail engraved the frame portion of the design. The portrait on the 1c was engraved by Chas. A. Brooks; the 2c portrait by John Eissler; the 3c by Harry R. Rollins; the 5c by Leo C. Kauffman and the 10c by Carl T. Arlt. The lettering on the 1c, 2c, 5c and 10c was engraved by William B. Wells and the lettering on the 3c by James T. Vail.

Once more we must note that the advance illustrations of new U. S. stamps are from photos submitted by the Post Office Department. The photos are not photos of the finished stamp but are evidently photos of the original artists drawing of the design. Collectors have noticed differences between the photos and the issued stamps, which is simply explained. The engraver of the die follows this drawing to a varying degree, but the finished die never duplicates exactly the drawing, hence differences between photos illustrated and issued stamps are inevitable.

### North Pole Post Office

On July 1 the name of the post office of Marshville in Dodge County, Wisc., was to be changed to "North Pole." An announcement in the Postal Bulletin a few days later, rescinded the change, so Marshville will continue under its old name. The postmaster is quoted as stating the change of name was to have been for the purpose of increasing revenue. No reason is given for calling off the change.

\* The coat of arms on the recent Liechtenstein 2-rappen stamps are of four early Counts of the country, states the *New York Times*. They are von Hohenem, von Sulz, von Werdenberg-Sargans and von Brandis.

## A Stamp Collectors' Necessity

### Mint Block File No. 1

The file consists of 20 pockets, each of which will hold blocks as large as a plate block of six. These pockets are made of high grade transparent glassine paper. The cover is a stiff, durable cardboard and so folded that blocks cannot fall out of file—an important feature. Size folded is 4x6 inches. The file makes an ideal storage place for valuable duplicates and is a dandy pocket wallet.

Price: 10c each; 6 for 50c

### Mint Block File No. 2

Same as No. 1, except that each pocket is interleaved with a blank page of light-weight bond paper, for notation prices, etc., as glassine paper is difficult to write on with pencil.

Price: 15c each; 4 for 50c

Send for Accessory Price List

**WESTERN STAMP COLLECTOR**

**ALBANY, OREGON**



# PRECANCEL STAMP NEWS

Send information on new issues and notes of interest to  
K. M. GIERHART, BALTIMORE, OHIO

## THE WINNAH!

Confucius was a wise man but then I don't think I am so dumb myself in that I talked the boys at the Central Ohio Precancel Club to be the judges of your Confucius sayings. If there is any complaint you can blame the boys at the club (pretty smart on my part I would say). Well we got a good many answers; had a lot of fun over the whole thing; and to those who did not win a prize we want to thank you for your cooperation. And so here are the winners: To S. W. Burdick, Buffalo, N. Y. goes the first prize, a block and single of the Marion, Ohio black Harding imperforate in U-10. Here is the saying: Confucius say, "Man who collects precancels is not so dumb. He collects stamps instead of Gum." There it is. Number Two goes to Elmer J. Matteson, Rome, N. Y. Mr. Matteson gets a block each of Dayton B70 and B77. His Confucius say: "Man who collects precancels read between lines." Number Three to Ralph N. Reuland, Aurora, Ill. He gets a fine block of Bridgeport B95. His Confucius say, "Man who collects precancels, beats the gun as he enjoys part of his heaven here on earth." We have one that we deem worthy of honorable mention. To (Miss) Myrtle F. Hogan, Corning, Iowa goes a nice single of the new 1c Longfellow and 1c Irving precancelled Palmyra, N. J. for her witty saying that Confucius says: "Man who collects precancels don't need to be crazy but it helps." And again I want to thank one and all for your help in this little contest and I think we can cook up a bigger and better contest later on sometime on something a little more educational.

## SPINACH

Hope to have a complete review of the new Part 1 Precancel Catalog for you by next week. Have more advance pages, etc., to check over now. . . . We don't get to see many precancels from Canton, Pa., but W. D. Gray of Belle Valley, O. informs us that several values have been used there recently, namely the 4c Taft, 5c 27, and the Presidentials of the 4, 5, 6, and 7c values. We guess the type to be U-122. . . . The BEE suggests that a real fractional collection can be made now with the 1/2c Hale, 1/2c Side View Harding, 1/2c Front Face, 1/2c Franklin, 1/2c Martha and 4/2c White House. . . . A collector suggests to us an expanded type collection, instead of just one stamp in a certain type, have one stamp in the type on all the issues that type appeared. Which would make several stamps for each type. What do you think? . . . The ESPC. from Calif. came in with two 1/2c Pres. each in a different type from La Verne, Calif. Both U-120 but one has the Calif. and La Verne spaced closer vertically. One is a ten subject stamp the other a 25. The ten subject is the close one. . . . PHIL DODGER is not dead. An unusually large load came drifting in last

week of the usual grade of malarkey but we anticipate some fireworks in the next edition after PHIL reads the March BEE, or when somebody tells him about it. "Comedy Journal" that's what it said! Anyway you fellows still interested in the 3c Stuarts should help Phil compile a list of those interesting items and write him at 1119 West Third Ave., Flint, Mich. . . . 1c Longfellow, Jeffersonville, O. U-121, 1c Pres. Louisville, O. typeset similar U-13; 4/2c Findlay, O. U-1 invert.

## New York Precancel Roundup

The Third Eastern Precancel Roundup will be held May 4-5 at the Hotel Wellington, 7th Ave. and 65th St., New York City with the New York Precancel Stamp Club as host. Dealer's booths will be provided as well as unlimited facilities for the swappers. The usual get-together lunch will be on Sunday at noon. For those who can come early, the club will have its usual regular meeting on the evening of Friday, May 3, at the Hotel Holley, Washington Square. The Roundup quarters will be available on Saturday morning at the Wellington. Any additional data may be obtained of Stephen G. Rich, Chairman, P. O. Box B, Verona, N. J.

## Philatelic Truck Starts Northward in April

The Philatelic Truck's schedule for April and May has been released by the Post Office Department, showing the Truck being routed gradually northward from Florida, through Georgia and Tennessee. The dates are as follows (exact period of stop may be learned upon inquiry at the local post office):

Florida: April 1 at Madison and Monticello; Tallahassee, April 2-3.

Georgia: Thomasville, April 4-5-6; Moultrie, April 8; Camilla, April 9; Albany, April 10; Americus, April 11; Montezuma, April 12; Fort Valley, April 13; Macon, April 15-16; Milledgeville, April 17; Eatonton, April 18; Madison, April 19; Covington, April 20; Decatur, April 22; Atlanta, April 23-24-25-26; Griffin, April 27; Senoia, April 29; Newnan, April 29; Warm Springs, April 30; Columbus, May 1-2-3; West Point, May 4; La Grange, May 6-7; Carrollton, May 8; Villa Rica, May 9; Cedartown, May 10; Rome, May 11 and 13; Mount Berry, May 14; Calhoun, May 15; Dalton, May 16-17.

Tennessee: Chattanooga, May 18-20-21; Cleveland, May 22; Athens, May 23; Sweetwater, May 24; Loudon, May 25; Lenoir City, May 27; Knoxville, May 28-29-31.

The Truck is not on exhibition on Sundays.

## First Day Calendar

### EDUCATORS

Denom.	Person	Place	Date
10c	Washington	Tuskegee Institute, Alabama	April 7

### SCIENTISTS

1c	Audubon	St. Francisville, La.	April 8
2c	Long	Jefferson, Ga.	April 8
3c	Burbank	Santa Rosa, Cal.	April 17
5c	Reed	Washington, D. C.	April 17
10c	Addams	Chicago, Ill.	April 26

### OTHER STAMPS

3c Pony Express 80th anniversary. April 3 at St. Joseph, Mo., and Sacramento, Calif. Horizontal rectangular shaped stamp, size of special deliveries.

3c 50th anniversary of Pan-American Union, April 14. Washington, D. C.

• Dr. Ramon Zubizarreta, first president of the University of Asuncion, is depicted in company with former President General Escobar on the latest addition to the University commemoratives of Paraguay.

## PRECANCEL BARGAIN

A collection of 500 diff. obsolete bureau Precancels mounted in the J. W. Bureau Album. All fine copies only **\$15**

A collection of 400 diff. Presidential Bureau Precancels mounted on Black "NU-WAY" ALBUM pages, all fine copies **\$20**

## DOLLAR SPECIAL

50 Diff. Presidential Precancels ..... \$1.00  
20 Diff. Blocks old issue Precancels ..... 1.00  
224 Page Handbook on Precancels ..... .50  
ALL THREE OFFERS ONLY \$1

### ADOLF GUNESCH

30 W. Washington St. Chicago, Ill.

## PART 1 OFFICIAL PRECANCEL CATALOG

Lists and Prices all Precancels on U. S. issues, 1844 to 1920

**\$ 3 . 0 0**

## PART 2 Precancels 1922 to 1936 **\$ 6 . 8 5**

If purchased at one time, the two (1864 pages) for \$8.00

HOOVER BROTHERS

444 4th Ave., Room 1010 New York, N. Y.

## PRECANCELS

Bureaus by want list or on approval. City Types, Commemoratives, Presidentials, Dates, Double Lines—On Approval. Nice premium to applicants. No Postal Cards answered.

K. M. GIERHART, Baltimore, Ohio



(Continued from page 1341)

**America — Best Auction Market**

rience. Too often there is a certain amount of overenthusiasm expressed which becomes tempered only after long and wide experience with buyers' intelligence and requirements. All of this presupposes an ability to classify each stamp properly and to call attention to the various facts of the stamp which might prove of additional interest to potential buyers. This is a duty to the owner as well as to the buyer of the stamps. To assume otherwise is a breach of trust imposed in the auctioneer. A rare variety, even though obscure, which has been cherished by the former owner, deserves recognition in the auction catalogue for a new buyer might derive as much pleasure from its ownership as the former owner. If proper attention were not to be called to such things, the bids from several potential buyers might not be forthcoming. In other words, the auctioneer has every incentive to prepare his sales so as to call attention to the various points of interest. Carelessness or lack of knowledge react against the auctioneer only, and neither against the collection sold nor the buyer.

The proper classification of the stamps offered is of utmost importance. It requires a thorough working knowledge of stamps plus the ability to invoke the aid of recognized students in the particular field. Not a single philatelist, collector or dealer, can justifiably assume that he possesses sufficiently wide knowledge to understand the stamps of the entire world. There are particular specialized fields which have required intensive study of utmost detail. There are facts of history, technical production, inks, papers, etc., that have a bearing of extreme importance and a single individual must be superhuman in order to encompass a knowledge of philately in its fullest aspect. There is no question that in the United States we have the foremost students of our own postal issues. We have dealers who have devoted a life-long study to these stamps and who possess a specialized knowledge rendering them far more competent than any foreign dealer, who, from necessity, would treat the United States stamps much as U. S. dealers do the stamps of foreign countries.

It could, under such circumstances, hardly be expected that foreign dealers would have the ability to give the minute treatment to a U. S. collection which is necessary in order to present it to an intelligent American clientele and do justice to both buyer and seller. The same criticism might be made of some U. S. dealers, who, either from lack of care or insufficient knowledge produce their sale and catalogues in a haphazard manner. Under such circumstances, it is not to be wondered that the intelligent buyer requires that he examine the stamps before bidding. Far too often, the philatelic press has made reports comparing prices realized for stamps of identical classification without considering facts of condition or other points which, although not brought

out, may have been of greater importance to the price or difference in price. One might bring out one particular instance where a certain stamp offered abroad as a "special printing" realized \$320.00, when it was actually the ordinary stamp and not a special printing. Another one, but actually a special printing, though not the equal in condition of the supposed special printing sold abroad, realized \$280.00 at a New York sale. Yet these two stamps were compared as showing more favorable results abroad for United States stamps, without giving either condition or classification any consideration. The buyer at \$320 actually owns a stamp worth only a few dollars, because of the error in describing it. The buyer of the stamp at \$280 has something of sound value at a price commensurate with its condition. This is only a single instance out of hundreds.

Examination by means of modern laboratory apparatus would, in such case as this, afford a full protection to the buyer and to the reputation of the auctioneer. As an example of the importance of laboratory examination three particular lots sold in a recent auction might be cited. These lots had been examined by the writer of the catalogue . . . they were checked, they were further examined by any number of potential buyers and no suspicion was had. However, after they had been sold, they were submitted to the Philatelic Research Laboratories for checking with the following results.

One lot, a 10c 1869 U. S. with rare cancellation was found to have had parts of the cancellation carefully drawn in with ink. The workmanship was so clever that only such type of examination was able to reveal it.

Another lot, the imperf. horizontally pair of the 2c Louisiana Purchase appeared to be perfect to all ordinary examination. However, when photographed under rays of intense penetrating power, a serious thin spot was revealed under a carefully placed hinge. This lot, incidentally, sold for \$750.00 before the defect was discovered and when offered for resale on its merits, realized only \$310.00. This piece could have been sold, with its defect unrecognized, for \$850.00 to \$900.00, in perfectly good faith, but if the defect should ever be uncovered, the reflection would not be on the auctioneer but on the seller. The buyer would be disappointed and the dealer who sold it would be put in the position of having to make good because of the inability of the auctioneer to give proper description to the piece. In this instance, the laboratory examination saved some hundreds of dollars to a collector and also protected the reputation of the purchaser from the auction.

The third lot was a particularly clever reoperation of one side of a block of 10c 1908 blue paper. This, too, had gone undetected, and the block sold at a near record price because of its beautiful centering. Examination by the laboratories with delicate measuring apparatus proved the true nature of the piece beyond any question with the result that the buyer received a refund from the auctioneer with his apologies

for the oversight. Apologies mean nothing, however, for it is accuracy that is demanded. A willingness to rectify errors has been a part of the stamp business but it is far better that the errors should not occur. Examination by modern laboratory apparatus with competent operators will prevent any such happenings, resulting in protection to both buyer and seller.

The war in Europe has changed conditions to a great degree. A review of recent auction prices for small lots of United States stamps indicates that withdrawal of support of the American buyer has demoralized the market for these stamps and the prices obtained are far below the worth of the same stamps in this country. As an example, the 1930 Graf Zeppelin series sold at \$21.00 in London against \$32.00 in this country during the same week. A 5c 1847, described as very fine brought only \$3.75 against current realization of \$12 to \$15 for similar quality in this country. This situation has reached the point where at least one foreign dealer has taken offices in New York and intends to reach the American market directly. Could there be any greater evidence in support of the international importance of the American buying power?

As far as Philately is concerned, the outbreak of war in Europe has emphasized the extreme importance of American buying power in world markets. It has shown to the world that we have passed the adolescent phase and are in full growth. The only reason that such facts were not recognized before has been because of the short-sightedness of some dealers and certain philatelic publishers in not acknowledging our maturity, who have persistently touted the foreign market. America is entitled to open recognition of its prominence in Philately, from the standpoint of the student and in its commercial aspect. We are recognized and respected abroad but in our own country, there are those who continue to point to Europe. America has taken even further steps in advancement in that the Philatelic Research Laboratories have been established here. The mere existence of such an organization is an asset of incomparable worth to Philately. Questions of genuineness, condition and classification can now be solved without invoking the personal opinion of individuals. It is the closest approach to infallibility that has yet been reached. Their facilities are available, at a modest fee, for the establishment of any questionable points in regard to various stamps. This is not only an advance, but it is leadership. The international aspect of Philately will not be impaired by the recognition of the United States as a factor of its proven importance. We will merely take our place in the world in which we need not acknowledge leadership to anyone. Certain short-sighted individuals who have achieved some degree of prominence (notoriety) in the Philatelic world are so narrow minded that they fail to realize the true importance of American Philately. The "old world" holds them in fear and subjection and they

(continued on page 351)

# Collector's and Dealer's Mart

Classified advertising under this heading, at 3c per word. Five consecutive insertions of the same advertisement at 14c per word. Ten consecutive insertions of the same advertisement at 25c per word. 400 words to be used as and when desired \$10.00. On a per line basis the rate is 20c per line. Five consecutive insertions 90c per line. Ten consecutive insertions \$1.50 per line. 100 lines to be used as and when desired \$15.00. Minimum of 15 words or three lines. No smaller advertisements accepted. All classified advertising is cash with order. Closing date for advertising copy is Thursday of the week preceding that week in which the paper is issued.

TO THE SUBSCRIBER: When you buy your stamps, patronize the advertisers in YOUR STAMP PAPER. It is the advertiser who makes it possible for us to send you this magazine each week at a nominal cost. By buying from them, you let them know you appreciate their support of YOUR SOURCE OF STAMP INFORMATION. Also please, in answering ads mention LINN'S WEEKLY STAMP NEWS, so that the advertiser may know the money he spends with us is bringing RESULTS.

## ACCESSORIES

**HANDY RUBBER STAMP**, cushion mounted—3 lines 40c. Ink Pads 25c. Lents, 32 East Dennick, Youngstown, Ohio. (t\*)

**ADDRESS STICKERS**—Name, Address and City. 500 for 25c. Sta-Stuk Labels, 40 Beverly, E. Lansdowne, Penna. (600)

## AIR MAIL & COVERS

**TWELVE DIFFERENT** Cacheted First Day Covers \$1.00 postpaid. Robert Requa, Box 43, Monsey, New York. (97)

**SEVEN HUNDRED** Two Cent Columbians on covers with printed business addresses, many illustrations, and all dated in 1893. Please make cash offer. Address: H. J. Craig, 155 West Muskegon Ave., Muskegon, Mich. (96)

**YOUR F.D. COVERS**: One cent over face. Frances Willard, March 28. Jane Addams, April 26. S. Rish, 3409 W. Fifth, Chicago, Ill. (67\*)

**USED AIR MAILs** and attractive foreign issues. Approvals and premiums sent with references. Springer, 2654—7th Ave., Los Angeles, Calif. (96-601-2-3-4-5-7-9\*)

**TIN CAN COVERS**, cacheted and interesting, from 10c each to \$2.00. On approval against references. Jem Stamps, Port Jefferson, N. Y. (600)

**PAN-AMERICAN FIRST DAY** covers two color cachet sent direct to you from Washington, D. C., April 14th. Singles 8c; blocks 18c. We will service covers at 1c each, minimum 15c. Mitchell Stamp Company, 29 Bates St., N.W., Washington, D. C.

## APPROVALS — FOREIGN

**BOLD, BARE, BUXOM** Duchess featured on Goya Nude set of Spain, 30c to approval applicants. R. E. Jewells, Tamaqua, Penna. (t\*)

**HARD-TO-GET STAMPS** ¼ Cat. Many bargains. Brown, 333—2nd Ave., Lyndhurst, New Jersey. (t\*)

**SUPERIOR Penny Approvals**, by Countries. Also better grade at bargain prices. R. George, Box 116, Fort Wayne, Indiana. (t\*)

**FREE STAMP TONGS**, watermark detector, stamp wallet and perforation gauge, with approvals. Enclose 5c for postage. F. Buth, 7184 South Claremont, Chicago, Ill. (98)

**APPROVALS** for Scott's Junior Albums. Let us help you fill the spaces. Free premium. Marvella Co., Burt Bldg., Dallas, Texas. (96)

**1 & 3c NET APPROVALS**, that defy competition. Also medium priced at cut-rate prices. Approval Service established 30 years. We pay freight both ways and use Commemoratives. OJ Richardson, Pinellas Park, Florida. (t\*)

**FREE! Twenty Foreign Commemoratives** with approvals. References. Ed. Lucas, Eleven Broadway, N. Y. C. (97)

**FREE, THREE AUSTRALIAN Commemoratives** to approval applicants. "Approvals that Satisfy." Swanson, 504 Scott, LaPorte, Indiana. (96)

**WITH YOUR REQUEST** for approvals, 25c buys a choice assortment of 10 different sets which ordinarily sell up to 10c each! List illustrating over 180 sets free. Giannula, 409L South 6th Street, Newark, N. J. (96)

**BETTER GENERAL APPROVALS** is up. John Adams, 27 Fifth St. N.E., Massillon, Ohio. APS 15254. References. (97)

**EUCARISTIC, WORLD FAIR, Constitution, Alra**, etc. 25 different cat. \$1.40 only 10c with approvals. Turner, Box 1492, San Antonio, Texas. (98)

SAY LINN'S TO ADVERTISERS

**CHINA CONSTITUTION**, four beautiful stamps complete 15c with approvals. P. B. McKinney, Elsie, Michigan. (98)

**FREE SETS** given to anyone ordering from our approval and penny books. Betty Reisinger, 873 Noble Ave., Akron, Ohio. (98)

**CANAL ZONE PRESIDENTIAL overprints** and Canadian Royal Visit set, 3c to approval applicants. Pladon Stamps, 1717 Idaho, Toledo, Ohio. (98)

**PICK YOUR PREMIUMS**: Ask for our A-1 satisfactory approval service and pick your own valuable premium. State your age and size of your collection. Stamp Exchange, Colvin Bldg., Glen Falls, N. Y. (99)

**APPROVALS 1c NET UP**. Stamp free to first ten approval applicants. 10c packet free if you send ten names of approval applicants and 5c for cost of handling. Speed's Stamp Shop, 2820 Oakland Avenue, Huntington, W. Va. (96)

**HUGE COLLECTION**: 1,000 all different stamps, (catalog value enormous). 60c with approvals. Chester, Box 645-L, Utica, N. Y. (96-8-600\*)

**HALF-PENNY, PENNY approvals**. Try a selection. Riverside Stamps, Dept. B, Box 11, Medford, Mass.

**ANNOUNCING A NEW Contest**. \$50.00 in prizes. Honestly conducted. Particulars with approvals. Peterson, 140L Main, Texarkana, Texas.

**FREE! 25 diff. Canada** to approval applicants. Reed Stamp Co., 108 Harvard Street, Springfield, Mass.

**MEXICO DIAMOND AIRMAIL**, complete set Bolivia llamas, Netherlands locomotive stamp, 12 beautiful French Commemoratives—all only 5c to sincere applicants for attractive foreign selections at big discounts. Brown, 8036 19th N.E., Seattle, Wash.

**THOUSANDS OF BARGAINS** in Latin American and French Colonials, majority 1c to 3c each. Special: 10 diff. French Colonials cat. over \$1.00 only 10c. Francis Lucas, 629 S. Campbell, Springfield, Mo.

## APPROVALS — U. S.

**U. S. USED APPROVALS**. Commemorative and Regular Issues. Stamps for every collector. Try a selection. Reference please. Jordan Stamp Mart, Box 8, St. Nazians, Wisc. (t\*)

**UNITED STATES APPROVALS—Exclusively**. Used Blocks price list on request. Hastings Stampco, Yonkers, New York. (98)

## CHRISTMAS SEALS

**APPROVALS OF AMERICAN, Foreign, local Christmas seals** on request. Also State Tax stamps, Posters, Cigarette stamps, etc. Check list. Ben Morris, Bellaire, Ohio. (t\*)

## DISCOUNT

**UNUSED UNITED STATES** at small discount. Particulars on request. Drisco, 116 Nassau, New York City. (t\*)

**WANTED UNUSED** United States postage. 10% discount. Special rates for large quantities. John Enslow, 414 S. 16th, Lincoln, Nebr. (600)

## EXCHANGE

**WILL SWAP STAMPS** for Philatelic Society stickers, labels, seals or stamps. Send me what you have and tell me what kind of stamps will interest you. Geo. W. Linn, 631 N. Park St., Columbus, Ohio. (t\*)

**ADVERTISING SPACE** or Linprint Products exchanged for volumes not in our reference library of philatelic books. Linn's Weekly Stamp News, 631 N. Park St., Columbus, O. Write first; do not send material until you hear from us.

**EXCHANGE WORLD-WIDE**. Write, enclosing reply coupon, for valuable information. The International Collectors' Club, Prins Hendriklaan 18, Rotterdam C., Holland. (t\*)

**EXCHANGE YOUR DUPLICATES** for stamps needed for blank album spaces. T. Alfred Silbey, 2199 Holland Avenue, New York City. (88-90-2-4-6\*)

## FOR SALE — FOREIGN

**HUNGARIAN NOVELTIES**. On the occasion of the 20th Anniversary of the election of Gouvenor Horthy, on March 1st, a new set of 3 values was issued. I will send you a mint set and another on cover for 20c in mint stamps. Novelty Service. First Day Cover Service. Want lists filled. Mark Revesz, Budapest 8, Dery u 11, Hungary.

**250 UNSORTED Newfoundland and Canada 25c**. Rare value. Marigold Stamps, Toronto, Canada.

**3,000,000 STAMPS**, private accumulation. No paper. Selling 1,100 all different for \$1.00. H. C. Perry, 473 Columbus Ave., Boston, Mass.

**TURKISH COVER COLLECTION**. Contains nearly 1,000 20th Century items, strong in covers of the World War period, occupation, foreign p. o.'s. Anatolian provisionals, first days, censored, etc. Includes postal stationery, and duplicate material. Could not be duplicated over a period of years. Bargain price. Details of R. W. Richardson, 40 W. Long St., Columbus, Ohio.

## FOR SALE — U. S.

**MIXED COMMEMORATIVES**. Not over 5% one variety. No damaged. Exceptional close-out price \$2.50 per 1,000. Laschinger, Glimer, Texas. (97)

**BREATHES THERE THE MAN** with soul so dead who never to himself hath said, "Boy, if I only had the dough, would I go to town on my U. S. collection!" Well, pal, you don't need so very much dough—if you buy your fine used U. S. from us. Our free list features hundreds of modestly priced items. For example, at 5c each: 44, 182, 209, 247, 306, 329, 338, 367, 370, 384, 549, 703, 818, 822, 823, 831, R13, R34, R42, R46. Want lists welcomed. The Fireside Shop, Box 14-B South Station, Yonkers, N. Y. (\*)

**PERFECT USED COPIES**: #70—24c Red Lilac 1861—\$10.00@5.75; #72—90c Blue 1861—\$15.00@5.75; 4321—\$100.00 green Stock T. @ \$1.75. H. Ward, 1642 B Locust Ave., Long Beach, Calif.

**MINT SET IMPERF. PARKS** Blocks \$3.00. Becker, Box 427, Summit, New Jersey.

**50 DIFFERENT FINE U. S. Commemoratives**, 25c. 25 different Revenues, 15c. Clifford White, 64-62, 83rd Place, Elmhurst, N. Y.

**\$1, \$2, \$4, \$5 and 50 different U. S. 12c**. Reed Stamp Co., 108 Harvard Street, Springfield, Mass.

## MISCELLANEOUS

**AMERICAN PHILATELIC Society**—50 years old, 6,000 members, world-wide; \$300,000.00 Sales Dept. 100 page monthly journal free to members. Largest, oldest, collectors' society. Explanatory booklet free. Col. Ralph Kimble, 8118 Dante, Chicago, Ill. (t\*)

SEE NEXT PAGE

**A NATIONAL STAMP SOCIETY for the average collector.** Sales Department, Precancel Department to buy or sell, and Exchange Department. Monthly Journal. The Society of Philatelic Americans offers you more for less. Write: Elmer Stuart, 68 West Washington, Chicago, Illinois. (tr\*)

### MIXTURES

**U. S. MIXTURES—U. S. Mixtures.** Write for list. Olson & Olson, Hartford, Conn. (tr\*)  
**RICH U. S. MIXTURE.** One pound 55c. Over 50c per pound, any amount. Bengalese, Brookland, D. C. (602)  
**FIVE AIRMAIL MIXTURE—150 stamps \$1.00.** E. G. Wallman, 115 Lenox Road, Brooklyn, N. Y. (602)

**MISSION HOUSES ATTENTION!** I want to buy U. S. mixture, foreign mixtures; also U. S. used wholesale and precancels. Wilfred B. Betts, Elsie, Mich. (97\*)

**UNPICKED!** 100 U. S. revenues on documents—10c. (700—50c.) Excellent mission mixture, pound 40c. 100 different Finland 75c. Dave Van Voorhis, Hyndman, Penna.

**U. S. BANK MIXTURES \$1.00 pound:** Mission as received 35c, 3 for \$1.00; Foreign 90c postpaid. (U. S. Mission 10 or more pounds 25c postage extra.) John A. Grill, 1912 N. Chester St., Baltimore, Md.

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(continued from page 349)

will not admit to themselves that America has proven its outstanding importance in world Philately.

It is the influence of this type of mind that must be overcome in order to place ourselves in our rightful place of equality. We have dealers of ability and integrity. We have a wealth of serious students constantly contributing to the fund of knowledge. We have a mass of collectors of all degrees whose interests and buying power are preeminent. Last, but not least, we have the assistance of scientific apparatus and trained operators to give complete assurance of the nature of our stamps. Our respect for the world wide nature of the hobby will increase as we recognize that we are not held in contempt by foreign Philately. Our prominence is appreciated everywhere but in our own country and it is high time this situation is rectified.

One is unable to place the blame for the origin of this attitude of inferiority but it is easy enough to account for its continued perpetration. The remedy is truth. The truth is that we are as far advanced, if not farther, in Philately as anywhere in the world.

### A. P. S. Official Medal

The American Philatelic Society has prepared a medal which will be available at cost for the chapters of the organization. The medal has on the front (or obverse) the seal of society and upon the reverse a design of an open book with blank space in which the name of the winner of award and reason for award may be engraved. The medals are 2½ inches in diameter, available to chapters in bronze only, as the silver and gold medals are to be reserved for national awards by the A. P. S. The first of the medals to be awarded, was given to John N. Meyer of New York City for his research articles on stamps of Colombia, published in the American Philatelist in 1939. The articles were judged best printed in the 1939 volume of the official organ.

● Afghanistan introduced cancellation devices to its postal service in 1892, prior to that time the usual method of cancellation being to remove a portion of the stamp.

### Buffalo Centennial Exhibition

In commemoration of the Centenary of the First Postage Stamp the stamp clubs of the Niagara Frontier have sponsored a stamp exhibition which will be held May 4, 5 and 6th in the Central Y. M. C. A. at Buffalo, N. Y.

The following clubs have pooled their efforts and resources to make this event an outstanding success: Buffalo Stamp Club, Bison Philatelic Society, East Aurora Stamp Club, Kenmore Philatelic Society, Niagara Frontier Stamp Club, Philatelic Society of Buffalo, Lockport Stamp Club and White Eagle Stamp Club. Each club has designated one of its members as a permanent delegate of an Executive Committee which is handling all details in connection with the exhibition.

There will be no bourse or any other sales activities. Admission will be free to all. The exhibition will be held in two large rooms of the Central Y. M. C. A., located in the heart of downtown Buffalo, adjacent to the Statler Hotel and near the focal point of all trolley and bus lines.

Large delegations of visitors are expected from neighboring New York and Canadian cities, such as Dunkirk, Batavia, Rochester, Salamanca, St. Catharines, Hamilton and Toronto.

The exhibitions are not restricted to members of the participating clubs, but efforts are being made to have owners of collections, who do not belong to any club, exhibit parts of their collections and bring to light material with which the public, especially the stamp collecting section, is unacquainted and has never seen.

Louis Zenger, Chairman of the Poster Stamp Committee, 222 Pine St., Buffalo, N. Y., has submitted specimens of the sheets of poster stamps being distributed in connection. They include ten different labels with different views of Buffalo and vicinity and sell for 10c a sheet or set of two colors for 15c. Dealers may obtain quantity prices.

It may be stated that the historical angle of philately is to be stressed, especially in reference to early covers from Great Britain and also the events of the past century, which are connected with the post offices and postal services of Western New York.

A century ago, just like today, Buffalo and Black Rock were the great transshipping points for western mail and merchandise, being the termini of the Erie Canal and post-roads to the east and lake navigation to the west. In addition the mails to and from Upper Canada were mostly cleared through Buffalo. In consequence there are in existence a great variety of covers and similar material of philatelic and historical interest. Nor must it be forgotten that Buffalo was the home of two of our Presidents, Millard Fillmore and Grover Cleveland; that it was in Buffalo where President McKinley died during the Pan-American Exposition and where Vice President Roosevelt took the oath of office. It is expected that exhibition material of all of these events will be displayed.



# BROADWAY CHATTER

B Y B I S T A N D E R

As mentioned in this column at the time of their release, the French Colonies series for the 150th anniversary of the French Revolution would be a scarce item. This report is confirmed by figures just released stating that approximately 10,000 complete sets were released.

The popularity of Constitution and Fair issues is still proving to be a big headache to many New York dealers. Although many of the issues are well stocked, the Nicaragua Constitution set is about as scarce around town as a \$5.00 gold piece. As a favor to an out-of-town friend of mine, I was asked to secure for him a set of the Nicaragua Constitution issue. After a two week search I finally located one of these elusive sets. It is my belief that there are no more than five sets around town for sale among dealers I canvassed. At one time off-centered sets of this issue were seen in quantities. Now, even these off-centered have disappeared.

The Paraguay New York World's Fair set as predicted has sharply increased in price. This set as explained by the writer had to be scarce. At present, a number of dealers in New York are buying this set and sending them to European and South American dealers at prices which are far above the present retail market. I personally saw one importer pay a large bill from an Argentine dealer at \$7.50 per set.

At present a number of dealers have reported that Egyptian stamps are moving very well. This is no surprise because Egypt has been a very popular country. They specially noted that the I Pound Wedding stamp which Scott never recognized, but Kenmore did, proved to be the most popular item. This stamp while very speculative seems to be a good buy at present.

I didn't know that almost every European dealer who now resides in New York has a guilty conscience until my phone started to ring. It seems they all wanted to know why I had pointed out that they had tried to "milk" the American collector. Maybe I should have mentioned that "many" European dealers have the idea that the American collector is a sucker. This week the main

offender called a few of his satellites into his office and told them he will now supply them with stamps at a lower price. Me thinks he is mad at me.

James B. Hatcher has been appointed editor of the "Stamp Review" of the *New York Journal-American*. Mr. Hatcher has had considerable journalistic experience in Hawaii, Japan and with The Associated Press, and has authored numerous philatelic articles.

## Coming Exhibitions, Annuals

Atlantic City, N. J.—ATEX Exhibition by Atlantic City and New Jersey Federated Clubs at Colton Manor Hotel, April 19-20-21.

Beaver Falls, Pa.—Annual exhibition of the Beaver County Philatelic Society and annual meeting of the Visiting Firemen of Philately, both at General Brodhead Hotel April 20-21.

Birmingham, Mich.—Third Annual Exhibition by the Oakland County Philatelic Association, Birmingham Community House, April 7.

Cleveland, O.—Second annual exhibition by the Cleveland Cover Club, April 13-14, Central Y. M. C. A.

Corning, N. Y.—Fifth Annual Exhibition and Banquet by the Crystal City Stamp Society at Hotel Baron Steuben, April 20.

Erie, Pa.—Second annual exhibition, April 13-14 at the Shrine Club, Erie Stamp Club.

Indianapolis, Ind.—Fifth annual convention of Indiana and Kentucky clubs, Claypool Hotel, April 19-21. Exhibit, bourse, Congress.

Kansas City, Mo.—7th Annual Exhibition by the Midwest Philatelic Society in the Municipal Auditorium, April 3-4-5-6.

New York City—Third Intercollegiate Exhibition at Columbia University, April 17-20.

New York City—Third Eastern Precancel Roundup at the Hotel Wellington, May 4-5, sponsored by the New York Precancel Stamp Club.

Pekskill, N. Y.—Exhibition by the Public Schools at the Franklin School, April 9-10.

Tulsa, Okla.—First convention of cover collectors at Hotel Mayo, April 5 and 6.

Wilmington, Del.—Third Birthday Party, Delaware Precancel Club, Sunday, April 7, at the Y. M. C. A.

## Pony Design Criticised

News services sent nationwide criticisms of the design of the 3c Pony Express stamp. Lewis Friedland submits one from the *New Haven Evening Register*. The rider of the horse is claimed to be very careless with the reins as according to the picture the horse is pounding along. The saddle is described as of a style not adopted until some 50 years after the Pony Express. The drawing of the horse, particularly his head and the oversize nostril, is also criticised. Another clipping states the rider's foot is in the wrong position.

• White Pines is a new post office ordered established in Calaveras County, Calif.

## French Leaders Commemorated

France will soon issue a series depicting famous French war leaders of the last World War. The *New York Times* states three series of semi-postals are in prospect, one series depicting women replacing men called to the colors; the second depicting Joffre, Gallieni and Foch; and the third Andre Maginot and Paul Painleve, builder and leader respectively in construction of the Maginot Line.

• Post Office dedication at Gardena, Calif., soon. Postmaster Ruth B. Sell, will hold covers for the cachet and will mail on dedication day.

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